

8541 Northwest Prairie View Road, Kansas City, MO



Marcus & Millichap THE DELTONDO GROUP

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BROKER OF RECORD

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IHOP SALE-LEASEBACK WITH VACANT UNIT

Address:	8541 NW Prairie View Rd Kansas City, MO 64153
Price:	\$3,200,000
CAP (Current):	5.47%
NOI (Current):	\$174,931.45
CAP (Proforma):	7.50%
NOI (Proforma):	\$240,000

^{*}Proforma Assumes a \$90,000 / Year NNN Lease

	Occupied Space:	\$150,000
RENT	Vacant Space at Market:	\$90,000
	Gross Poetential Rent (GPR):	\$240,000

*Seller to Credit 1 Year Rent at \$90,000

	Taxes:	\$43,768.98
MEN.	CAM:	\$24,845.89
REIMBURSEMENT	Insurance:	\$25,701.37
EIMB	Management:	\$6,067.22
	Total:	\$100,383.45

*IHOP Lease will be NNN - 100% Reimbursable

Gros	s Potential Income (GPI):	\$340,383.45
	Taxes:	\$72,140.00
S3	CAM:	\$40,951.00
EXPENSES	Insurance:	\$42,361.00
X	Management:	\$10,000.00
	Total:	\$165,452.00
Not	Operating Income (NOI):	\$174,931.45

RENT ROLL

Unit	Tenant Name	Leased SF	% of GLA	Lease Commenced	Lease Term	Monthly Rent	Monthly Per SF	Annual Rent	Annual Per SF	Lease Type	Increases
А	IHOP	5,300 SF	60.67%	COE	20 Years	\$12,500.00	\$2.12	\$150,000.00	\$25.47	NNN	10% Every 5 Years
В	*Vacant	2,941 SF	39.33%	TBD		\$7,500.00	\$2.55	\$90,000.00	\$30.60	TBD	TBD
	Total	8,241 SF		STAPLES		\$20,000.00		\$240,000.00			
	Vacancy		39.33%		STAPLES PAR				Charles 1970		

*I-Year Seller Credit

Hop

Nww.deltondoadvisorygroup.com | Page 3



Nestled within upscale neighborhoods in Kansas City north, the area's unique entertainment and shopping district is located at the northwest corner of I-29 and Barry Road, just minutes from KCI airport and downtown Kansas City. Since opening in May 2004, the new urban retail environment has welcomed thousands of visitors to its "city within a city" atmosphere, offering shopping, dining and entertainment, as well as office and residential space. What makes Zona Rosa so special? The layout, for one. The streets of the property are reminiscent of downtowns of the past, with individual storefronts evoking a sort of village-feel. Visitors will find familiarity in the intentional differing architectural design of each shop, not to mention the street-side metered parking. Another uniqueness of the development is the stock it takes in the community; one example is that all the proceeds from the parking meters are donated to local charities. In lieu of the meters, ample free parking is available throughout the property in covered garages and surface lots. Zona Rosa is home to many well-known merchants, including Barnes and Noble, Old Navy, New York and Company, Dick's Sporting Goods, Lane Bryant, Children's Place, Build A Bear and Dillard's, just to name a few. Appetites will be satisfied with the many dining options including Bravo! Italian Cucina, Buffalo Wild Wings, IHOP, Hereford House, Bar Louie and Swagat Fine Indian Cuisine. Amid the retail space you'll find grassy areas with fountains and park benches just right for relaxing, and wide sidewalks meant for strolling. It will take you back to a time when life moved a bit slower, and things seemed simpler. So pay a visit this year to Zona Rosa and embrace the spirit of our old-fashioned charm. We're certain you'll experience something different, yet familiar.











Saint Luke's **North Hospital** 160 Beds















NW Barry Rd (36,700+ VPD)

I-29 Frontage Rd













HOBB'

LOBB

DEMOGRAPHICS

	1 Mile	3 Mile	5 Mile
2023 Estimated Population:	9,118	48,334	104,352
Daytime Population:	10,345	51,296	98,520
Household Income:	\$92,536	\$105,593	\$102,854

golden corral



















NW Prairie View Rd (34,600+ VPD)









INVESTMENT SUMMARY

- Part of Zona Rosa Lifestyle Center a 1,000,000 SF Anchored by Dillard's, Dick's Sporting Good, and Michaels as well as a multitude of Luxury Apartments
- IHOP will Initiate a New 20-year Absolute-Net Lease which will Commence Upon the Close of Escrow, Featuring 10% Rent Increases Every Five Years.
- Exceptional visibility and convenient access from Interstate 29, a route frequented by more than 84,300+ vehicles daily.
- Just a Mile Away from St. Luke's North Hospital Barry Road, a Facility with 160 Beds and an Employee Count of Nearly 5,000.
- IHOP is Situated within a Mile of the Area's Three Major Schools, Collectively Serving Over 3,300 Students.
- The Area Boasts Robust Demographics, Characterized by Multiple Multifamily Apartment Buildings with an Average of 300+ Apartment Units Each, Underscoring the Strength and Desirability of this Location.
- Surrounded by National Retailers: Dicks Sporting Goods, Main Event, Home Depot, Walmart, Barnes & Noble, Dillard's, Target, Best Buy, AMC Theatres, HyVee, Whataburger, Raising Canes, Texas Roadhouse, On the Border, Hooters, Chili's, Chick-fil-A, Buffalo Wild Wings, Rod Robin, and Hobby Lobby to Name A Few.

BUILDING SUMMARY

Year Built / Remodeled:	2004 / 2024
Total Building Area:	8,241 SF
Land Area:	1.38 Acres



IHOP OVERVIEW

For over six decades, the IHOP family restaurant chain has delighted patrons with its renowned pancakes and an extensive range of breakfast, lunch, and dinner options, cherished by individuals of all generations. Providing a wallet-friendly, everyday dining experience accentuated by welcoming and affable service.

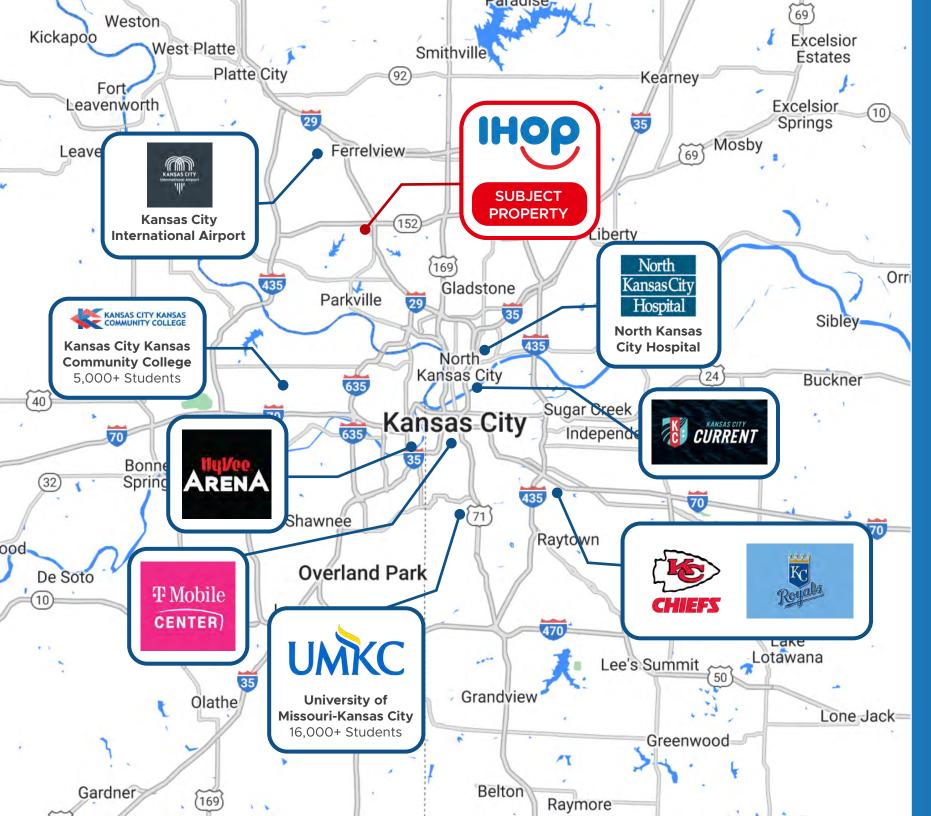
The IHOP brand has established a presence in 1,650 locations spanning all 50 states, the District of Columbia, as well as across international destinations including Bahrain, Canada, Dubai (UAE), Guatemala, Kuwait, Mexico, Puerto Rico, Saudi Arabia, The Philippines, and the U.S. Virgin Islands.

IHOP restaurants operate through franchising under the guidance of International House of Pancakes, LLC, headquartered in Glendale, California, along with its affiliated entities. International House of Pancakes, LLC functions as a wholly-owned subsidiary of Dine Brands Global (NYSE: DIN).

Tenant:	IHOP
Website:	www.ihop.com
Company Type:	Subsidiary of \$DIN
Locations:	1,650+
Employees:	32,000

JHAH PROPERTY HOLDINGS, LLC

JHAH Property Holdings, LP has been in the restaurant industry for over 45 years and currently operates brands in four different states: Colorado, Kansas, Missouri, and Texas. JHAH, LP currently operates 19 IHOP Units.



KANSAS CITY METRO

- The Kansas City metropolitan area is strategically located in the geographical and population centers of the United States.
- It serves as a major hub for commerce, industry, and culture in the region.
- The metro encompasses 14 counties, including Clay, Bates, Cass, Platte, Clinton, Caldwell, Jackson, Lafayette, and Ray in Missouri, as well as Johnson, Linn, Miami, Leavenworth, and Wyandotte in Kansas.
- The metro is home to a population of 2.2 million residents
- Jackson County is the most populous with 721,600 people, followed by Johnson County with 616,400 residents.
- Kansas City, Missouri, is the largest city in the metro with 510,100 citizens, while Overland Park, Kansas, has 205.800 inhabitants.
- Its central location, extensive transportation network, and intermodal facilities make it a crucial logistics and distribution hub.
- The metro is also home to the Federal Reserve Bank of Kansas City, one of the 12 Federal Reserve System institutions.

REGIONAL MAP

Subject Property

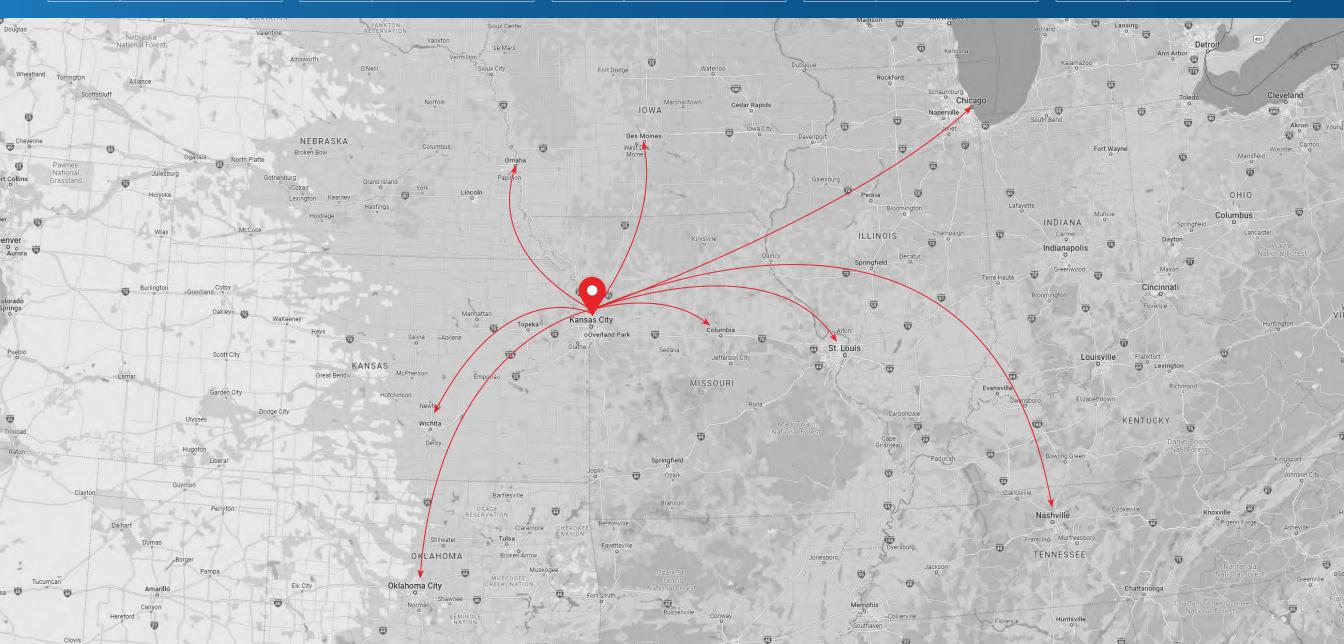
Kansas City, MO

126 Miles Columbia, MO 185 Miles Omaha, NE 193 Miles Des Moines, IA

195 Miles Wichita, KS

248 Miles St. Louis, MO
353 Miles Oklahoma City, OK

510 Miles Chicago, IL 471 Miles Nashville, TN





CENTRAL LOCATION

A large portion of North America is within a 12-hour drive, making the metro a transportation and distribution hub.

EXPANSIVE TRANSPORTATION SYSTEM

The region has the second-largest rail center in the U.S. and features an efficient and well-connected airport. BNSF Railway also has an intermodal facility in the area.

AFFORDABLE COST-OF-LIVING

Kansas City offers a lower costof-living than many other large Midwestern markets, including a lower median house price.

KANSAS CITY, MO

The Kansas City metro sits close to both the geographic and population centers of the United States and serves as a major regional commercial, industrial and cultural hub. The market consists of 14 counties: Clay, Bates, Cass, Platte, Clinton, Caldwell, Jackson, Lafayette and Ray counties in Missouri, as well as Johnson, Linn, Miami, Leavenworth and Wyandotte counties in Kansas. The metro has 2.2 million residents. Jackson is the most populous county with 721,600 people, followed by Johnson with 616,400 residents. Kansas City, Missouri is the largest city, with 510,100 citizens, followed by Overland Park, Kansas, with 205,800 people. Its central location, extensive transportation network and intermodal facilities make the metro an important logistics and distribution hub. Kansas City is also home to the Federal Reserve Bank of Kansas City, one of the 12 Federal Reserve System.

MAJOR EMPLOYERS

Cerner Corp.
Honeywell
St. Luke's Health System
Truman Medical Center
SS&C
University of Missouri-Kansas City
Commerce Bank
Hallmark Cards, Inc.

Federal Reserve Bank of Kansas City

JE Dunn Construction

ECONOMY

- An increase in import volumes at U.S. ports will drive intermodal activity in the region this year. Expanding industries in the metro include finance and insurance, engineering, life sciences, manufacturing and information technology.
- Lower costs of living and doing business, as well as an educated workforce, attract corporations and job seekers to the metro. Kansas City is home to one Fortune 500 company Seaboard.

2.2M Growth 2022-2027 3.4% 870K Growth 2021-2026 4.0%

2023 MEDIAN 37.8 U.S. Median: 38.6 \$70,200 U.S. Median: \$66,400



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This offering memorandum has been prepared to provide summary, unverified financial and physical information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCBs or asbestos, the compliance with local, state and federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this offering memorandum has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Prospective buyers shall be responsible for their costs and expenses of investigating the subject property.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONTACT THE MARCUS & MILLICHAP AGENT FOR MORE DETAILS.



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Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees. Buver is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property. By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)

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